

2020 Second Quarter Financial Report



NOTICE

The shareholders' investment in Oklahoma AgCredit, ACA is materially affected by the financial condition and results of operations of CoBank, ACB, (CoBank). The 2019 CoBank Annual Report to Shareholders and the CoBank quarterly shareholders' reports are available free of charge by accessing CoBank's website, www.cobank.com, or may be obtained at no charge by contacting us at:

Oklahoma AgCredit, ACA 601 East Kenosha St. Broken Arrow, Oklahoma 74012 918-251-8596



MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Unaudited)

The following discussion summarizes the financial position and results of operations of Oklahoma AgCredit, ACA (the Association) for the six months ended June 30, 2020, with comparisons to prior periods. You should read these comments along with the accompanying financial statements and footnotes and the 2019 Annual Report to Shareholders. The accompanying financial statements were prepared under the oversight of our Audit Committee.

ECONOMIC OVERVIEW

The far-reaching effects of the pandemic have been uneven on our customer base and our service area. The Oklahoma unemployment rate has receded from an all-time high to 6.6% for June, which is below the national unemployment rate of 11.1%. With almost half of our retail loans on a monthly payment, the vast majority requiring some form of non-farm income, repayment ability of these borrowers could be impacted.

Oklahoma produced one of their highest yielding wheat crops with this recent harvest at 42 bushels per acre. However, due to a late spring freeze, large swaths of western Oklahoma had considerable damage limiting the overall production for the state. Depressed prices for wheat as well as other grains and oilseeds will continue to strain profitability and cash flow for our customers. Cattle prices have rebounded since the COVID-derived lows of March through April. Although most cattle producers' profits are down from prior years, USDA's Coronavirus Food Assistance Program has provided valuable aid to those impacted.

Ample spring moisture has given way to summer heat and increasing areas of drought. Several of the northwest and northcentral counties in our service area are currently classified at an intensity level of moderate drought. Most fall crop and hay ratings are in the "good" category but will be trending lower without meaningful amounts of precipitation.

After experiencing extreme price volatility during the first four months of the year, crude oil prices have stabilized near \$40 per barrel. Uncertain demand and weak prices have reduced exploration activity in Oklahoma to the lowest level in two decades. Many oil and gas companies have announced layoffs and furloughs in response to the challenging environment. Our customer base has already been impacted by this action and anticipate additional negative news without a sustained improvement in industry fundamentals.

We do not yet know the full extent or duration of the effects of COVID-19 on the Association's business, operations or the global economy as a whole, but they could materially and adversely affect the Association's business, results of operations and financial condition. The COVID-19 pandemic has heightened many risks, including credit risk, liquidity risk, market risk, and operational risk. The effectiveness of our mitigation efforts and the extent to which COVID-19 affects our business, results of operations and financial condition may depend on factors beyond our control.

The COVID-19 pandemic continues as a global public health crisis and a global economic crisis. During much of the second quarter, actions by government authorities to stem the spread of the disease shut down entire sectors of the global economy, forcing millions of people out of work, and precipitated a contraction in economic output. In the United States, the Federal Reserve deployed a full range of emergency monetary stimulus tools to ensure the financial system continued to function. The administration and Congress have also passed aggressive fiscal stimulus measures. As states and cities have re-opened, certain areas of the country have experienced a substantial increase in cases. It remains to be seen how effective these policy responses will be given the unique attributes of the continuing pandemic.

The U.S. government has initiated various programs in support of the COVID-19 economic recovery. In late March 2020, Congress passed the Coronavirus Aid, Relief and Economic Security (CARES) Act. Among other provisions, the CARES Act made available for small businesses almost \$350 billion under the Paycheck Protection Program (PPP), which is a guaranteed loan program administered by the Small Business Administration (SBA).

We are committed to supporting our borrowers and employees impacted by income stream disruptions and social distancing.

- Our Association has adopted a streamlined payment deferral process to assist with loan conversions, short-term payment deferrals, or an informal deferral or forbearance on payments.
- We are complying with the Families First Coronavirus Response Act (FFCRA or Act) which requires certain
 employers to provide their employees with 80 hours of paid sick leave if impacted by COVID-19.
- We are a SBA lender and have processed and funded loans through the PPP.



LOAN PORTFOLIO

Loans outstanding at June 30, 2020 totaled \$1.48 billion, an increase of \$84.2 million, or 6.0%, from loans of \$1.40 billion at December 31, 2019. The increase was primarily due to new real estate loans and an increase in net disbursements on existing lines of credit for capital markets loans in response to the COVID-19 pandemic and eight new borrowers. We began to see some of these advances being repaid toward the end of this quarter.

RESULTS OF OPERATIONS

Net income for the six months ended June 30, 2020, was \$12.3 million, an increase of \$808 thousand, or 7.0%, from the same period ended one year ago. The increase is primarily due to an increase in net interest income partially offset by an increase in noninterest expense.

Net interest income for the six months ended June 30, 2020, was \$19.5 million, an increase of \$1.5 million, or 8.3%, compared with the six months ended June 30, 2019. Interest rate spread increased by 5 basis points. Interest income decreased slightly as a result of a decrease in borrower rates, nearly offset by average loan volume growth of 11.6%. Interest expense decreased due to a decrease in rates, partially offset by the average volume increase on debt to CoBank of 12.9%. Falling interest rates caused the net interest margin decrease of 8 basis points due to a lower return on our own capital.

The provision for credit losses for the six months ended June 30, 2020, was \$406 thousand, an increase of \$185 thousand, or 83.7%, from the same period ended one year ago. The provision for credit losses increased as a result of an increase in the general allowance and commodity stress analysis offset by a reduction in the capital markets subjective provision. The provision for credit losses also includes an additional level of reserves to reflect inherent losses in our loan portfolio resulting from deterioration in the economy and business disruptions related to COVID-19.

Noninterest income increased \$40 thousand during the first six months of 2020 compared with the first six months in 2019 primarily due to an increase in loan fees and higher Farm Credit System (FCS) Association Captive Insurance Company allocated savings income, partially offset by a decrease in mineral income. Outside appraisal services and participation loan fees increased \$62 thousand during 2020 as compared to the same period in 2019. Falling borrower rates resulted in an increase in conversion and refinancing activity. The FCS Insurance savings allocation, included in other noninterest income, of \$107 thousand for 2019 was much higher than the \$34 thousand allocated for 2018, due to the unfavorable impact of several large stop loss claims and other negative claim developments in 2018. Income is recorded one year in arrears.

Also included in noninterest income is a refund of \$313 thousand from Farm Credit System Insurance Corporation (FCSIC), unchanged from a refund of \$313 thousand in 2019. The refunds are our portion of excess funds above the secure base amount in the FCSIC Allocated Insurance Reserve Accounts. Refer to the 2019 Annual Report to Shareholders for additional information.

Mineral income of \$323 thousand was recognized during the first six months of 2020. Of this amount, \$316 thousand was received from CoBank. The decrease for the six months ended June 30, 2020, compared with first six months of 2019 is primarily the result a significant drop in crude oil and natural gas prices and production volumes in the second quarter of 2020.

During the first six months of 2020, noninterest expense increased \$545 thousand to \$10.4 million, primarily due to the increase in qualified pension expense, employee relocation costs, and AgVantis subscription fees, partially offset by timing of corporate insurance premiums and an increase in deferred loan origination costs from the increase in the number of loan originations, conversions and refinancing activity.

The Association is an employer participant of the Ninth Retirement Plan, a multi-employer defined benefit plan. The allocation methodology amongst the employer participants was changed beginning 2020. The change reduced expense and funding requirements. The new method is based on service cost and unfunded liability of each Association. The method automatically adjusts to reflect changes to active and inactive populations. Service cost is allocated to each employer based on its active participants in the pension plan and the cost of earning an additional year of service. The remaining portion of annual expense is allocated in proportion to the projected benefit obligation (liability). The previous methodology was an ownership percentage concept. See Note 10 of the 2019 Annual Report to Shareholders for more information about the previous methodology.



CAPITAL RESOURCES

Our shareholders' equity at June 30, 2020, was \$302.3 million, an increase from \$289.9 million at December 31, 2019. This increase is due to net income, the amortization of pension costs included in the net periodic benefit cost, and net stock issuances.

OTHER MATTERS

In 2017, the United Kingdom's Financial Conduct Authority, announced its intention to stop persuading or compelling the group of major banks that sustains LIBOR to submit rate quotations after 2021. As a result, it is uncertain whether LIBOR will continue to be quoted after 2021. We continue to analyze potential risks associated with the LIBOR transition, including financial, operational, legal, tax, reputational and compliance risks. As of June 30, 2020, the Association had \$158.7 million in LIBOR-indexed loans repricing after 2021. In the future, the Association could have up to another \$101.4 million. At this time we are unable to predict whether or when LIBOR will cease to be available or if SOFR or any other alternative reference rate will become the benchmark to replace LIBOR. Refer to the 2019 Annual Report for further information.

The undersigned certify they have reviewed this report, this report has been prepared in accordance with all applicable statutory or regulatory requirements and the information contained herein is true, accurate, and complete to the best of his or her knowledge and belief.

Dale McDaniel

Chairman of the Audit Committee

Wale MCK

August 5, 2020

Patrick Zeka

President/CEO

August 5, 2020

Malinda Thimmesch

CFO

August 5, 2020



Consolidated Statement of Condition

| (Dollars in Thousands) | | | | |
|---|----|-------------------|----|------------|
| | | June 30 | D | ecember 31 |
| | | 2020 | | 2019 |
| | l | INAUDITED | | AUDITED |
| ASSETS | | | | |
| Loans | \$ | 1,483,942 | \$ | 1,399,737 |
| Less allowance for loan losses | | 3,640 | | 3,255 |
| Net loans | | 1,480,302 | | 1,396,482 |
| Cash | | 1,565 | | 2,943 |
| Accrued interest receivable | | 17,713 | | 16,501 |
| Investment in CoBank, ACB | | 44,560 | | 44,560 |
| Investment in AgDirect | | 2,605 | | 2,815 |
| Premises and equipment, net | | 12,197 | | 9,329 |
| Prepaid benefit expense | | 5,738 | | 5,145 |
| Other assets | | 4,750 | | 6,964 |
| Total assets | \$ | 1,569,430 | \$ | 1,484,739 |
| LIABILITIES | | | | |
| Note payable to CoBank, ACB | \$ | 1,256,787 | \$ | 1,177,209 |
| Advance conditional payments | | 4,285 | | 2,091 |
| Accrued interest payable | | 1,829 | | 2,538 |
| Patronage distributions payable | | - | | 7,000 |
| Accrued benefits liability | | 670 | | 841 |
| Reserve for unfunded commitments | | 623 | | 578 |
| Other liabilities | | 2,950 | | 4,573 |
| Total liabilities | | 1,267,144 | | 1,194,830 |
| Commitments and Contingencies | | | | |
| SHAREHOLDERS' EQUITY | | 0.544 | | 0.450 |
| Capital stock | | 3,544 | | 3,459 |
| Additional paid-in capital | | 55,558 242,470 | | 55,558 |
| Unallocated retained earnings | | 243,470 | | 231,212 |
| Accumulated other comprehensive income/(loss) | | (286) | | (320) |
| Total shareholders' equity | | 302,286 | | 289,909 |
| Total liabilities and shareholders' equity | \$ | 1,569,430 | \$ | 1,484,739 |

The accompanying notes are an integral part of these consolidated financial statements.



Consolidated Statement of Comprehensive Income

(Dollars in Thousands)

| | | ree months June 30 | | x months June 30 |
|---|-----------|-----------------------|----------|---------------------|
| UNAUDITED | 2020 | 2019 | 2020 | 2019 |
| INTEREST INCOME | | | | |
| Loans | \$ 15,857 | \$16,922 | \$32,920 | \$33,615 |
| Total interest income | 15,857 | 16,922 | 32,920 | 33,615 |
| INTEREST EXPENSE | | | | |
| Note payable to CoBank, ACB | 6,024 | 7,926 | 13,435 | 15,612 |
| Other | 5 | 15 | 13 | 28 |
| Total interest expense | 6,029 | 7,941 | 13,448 | 15,640 |
| Net interest income | 9,828 | 8,981 | 19,472 | 17,975 |
| Provision for credit losses | 238 | 105 | 406 | 221 |
| Net interest income after provision for credit losses | 9,590 | 8,876 | 19,066 | 17,754 |
| NONINTEREST INCOME | | | | |
| Financially related services income | 8 | 11 | 11 | 15 |
| Loan fees | 261 | 252 | 499 | 437 |
| Patronage distribution from Farm Credit institutions | 1,132 | 1,094 | 2,213 | 2,181 |
| Farm Credit Insurance Fund distribution | - | - | 313 | 313 |
| Mineral income | 143 | 171 | 323 | 423 |
| Other noninterest income | 140 | 161 | 267 | 217 |
| Total noninterest income | 1,684 | 1,689 | 3,626 | 3,586 |
| NONINTEREST EXPENSE | | | | |
| Salaries and employee benefits | 3,026 | 2,685 | 6,276 | 5,480 |
| Occupancy and equipment | 244 | 223 | 515 | 472 |
| Purchased services from AgVantis, Inc. | 738 | 686 | 1,476 | 1,373 |
| Farm Credit Insurance Fund premium | 240 | 233 | 469 | 466 |
| Supervisory and examination costs | 96 | 108 | 326 | 324 |
| Other noninterest expense | 632 | 847 | 1,368 | 1,770 |
| Total noninterest expense | 4,976 | 4,782 | 10,430 | 9,885 |
| Income before income taxes | 6,298 | 5,783 | 12,262 | 11,455 |
| Provision for income taxes | 2 | 5 | 4 | 5 |
| Net income | 6,296 | 5,778 | 12,258 | 11,450 |
| COMPREHENSIVE INCOME | | | | |
| Amortization of retirement costs | 17 | 18 | 34 | 36 |
| Total comprehensive income | \$ 6,313 | \$ 5,796 | \$12,292 | \$11,486 |

The accompanying notes are an integral part of these consolidated financial statements.



Consolidated Statement of Changes in Shareholders' Equity

(Dollars in Thousands)

| UNAUDITED | apital Stock | | | d-In Retained | | O | mulated ther rehensive ne/(Loss) | Total reholders' Equity | |
|------------------------------|-----------------|----|--------|---------------|---------|----|---|-----------------------------------|--|
| Balance at December 31, 2018 | \$ 3,352 | \$ | 55,558 | \$ | 214,105 | \$ | (318) | \$ 272,697 | |
| Comprehensive income | | | | | 11,450 | | 36 | 11,486 | |
| Stock issued | 188 | | | | | | | 188 | |
| Stock retired | (174) | | | | | | | (174) | |
| Balance at June 30, 2019 | \$ 3,366 | \$ | 55,558 | \$ | 225,555 | \$ | (282) | \$ 284,197 | |
| | | | | | | | | _ | |
| Balance at December 31, 2019 | \$ 3,459 | \$ | 55,558 | \$ | 231,212 | \$ | (320) | \$ 289,909 | |
| Comprehensive income | | | | | 12,258 | | 34 | 12,292 | |
| Stock issued | 255 | | | | | | | 255 | |
| Stock retired | (170) | | | | | | | (170) | |
| Balance at June 30, 2020 | \$ 3,544 | \$ | 55,558 | \$ | 243,470 | \$ | (286) | \$ 302,286 | |

The accompanying notes are an integral part of these consolidated financial statements.



NOTES TO FINANCIAL STATEMENTS

(Dollars in Thousands, Except as Noted) (Unaudited)

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

A description of the organization and operations of Oklahoma AgCredit, ACA (the Association), the significant accounting policies followed, and the financial condition and results of operations as of and for the year ended December 31, 2019, are contained in the 2019 Annual Report to Shareholders. These unaudited second quarter 2020 financial statements should be read in conjunction with the 2019 Annual Report to Shareholders.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Shareholders.

In the opinion of management, the unaudited financial information is complete and reflects all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of results for the interim periods. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2020. Descriptions of the significant accounting policies are included in the 2019 Annual Report to Shareholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

Recently Adopted or Issued Accounting Pronouncements

In March 2020, the Financial Accounting Standards Board (FASB) issued guidance entitled "Facilitation of the Effects of Reference Rate Reform on Financial Reporting." The guidance provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contracts related to the replacement of the reference rate. The optional amendments are effective as of March 12, 2020, through December 31, 2022. The Association is evaluating the impact of adoption on its financial condition and its results of operations.

In December 2019, the Financial Accounting Standards Board (FASB) issued guidance entitled "Simplifying the Accounting for Income Taxes." This guidance eliminates certain intra period tax allocations, foreign deferred tax recognition and interim period tax calculations. In addition, the guidance simplifies disclosure regarding capital and franchise taxes, the allocation of goodwill in business combinations, subsidiary financial statements and other disclosures. The new guidance is intended to eliminate and/or simplify certain aspects of income tax accounting that are complex or that require significant judgment in application or presentation. The guidance becomes effective for fiscal years beginning after December 15, 2021. Early adoption of the guidance is permitted and the institution adopted this guidance on January 1, 2020. The adoption of this guidance did not materially impact the Association's financial condition or results of operations.

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance became effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. The Association adopted this guidance on January 1, 2019, applying the guidance on a prospective basis to all implementation costs incurred after the date of adoption. The adoption of this guidance did not materially impact the Association's financial condition or its results of operations.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans." The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years



ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement." The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance became effective for interim and annual periods beginning after December 15, 2019. Early adoption was permitted and an entity was permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The Association early adopted the removal and modified disclosures during the fourth quarter of 2018. The adoption of this guidance did not impact the Association's financial condition or its results of operations, but will impact the fair value measurements disclosures.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. On October 16, 2019, the FASB approved deferral of the effective date for certain entities for this guidance by two years, which will result in the new credit loss standard becoming effective for interim and annual reporting periods beginning after December 15, 2022. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on its financial condition and its results of operations.

NOTE 2 - LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of loans follows.

| | June 30, 2020 | December 31, 2019 |
|----------------------------------|---------------|-------------------|
| Real estate mortgage | \$ 987,674 | \$ 938,740 |
| Production and intermediate-term | 234,092 | 232,324 |
| Agribusiness | 167,283 | 153,392 |
| Rural Infrastructure | 82,955 | 67,630 |
| International | 11,235 | 6,249 |
| Rural residential real estate | 703 | 1,402 |
| Total Loans | \$ 1,483,942 | \$ 1,399,737 |

The Association purchases and sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at June 30, 2020:

| | Other Farm Credit Institutions | | | | Non-Farm Credit Institutions | | | | | Total | | | |
|----------------------------------|-----------------------------------|----------|----|--------|---------------------------------|-----|----|------|---|-------|---------|----|--------|
| | Pι | ırchased | | Sold | Purchased | | | Sold | | Pu | rchased | | Sold |
| Real estate mortgage | \$ | 43,185 | \$ | 6,912 | \$ | 376 | \$ | | - | \$ | 43,561 | \$ | 6,912 |
| Production and intermediate-term | | 44,580 | | 4,015 | | - | | | - | | 44,580 | | 4,015 |
| Agribusiness | | 163,937 | | - | | - | | | - | | 163,937 | | - |
| Rural infrastructure | | 82,955 | | - | | - | | | - | | 82,955 | | - |
| International | | 11,235 | | - | | - | | | - | | 11,235 | | - |
| Total | \$ | 345,892 | \$ | 10,927 | \$ | 376 | \$ | | - | \$: | 346,268 | \$ | 10,927 |



One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality.
- Other assets especially mentioned (OAEM) assets are currently collectible but exhibit some potential weakness.
- Substandard assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan.
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable.
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of:

| | June 30, 2020 | December 31, 2019 |
|----------------------------------|---------------|-------------------|
| Real estate mortgage | | |
| Acceptable | 97.86% | 97.82% |
| OAEM | 1.34% | 1.24% |
| Substandard | 0.80% | 0.94% |
| Total | 100.00% | 100.00% |
| Production and intermediate-term | | |
| Acceptable | 95.74% | 95.78% |
| OAEM | 1.92% | 1.18% |
| Substandard | 2.34% | 3.04% |
| Total | 100.00% | 100.00% |
| Agribusiness | | |
| Acceptable | 98.00% | 97.55% |
| OAEM | 1.46% | 2.38% |
| Substandard | 0.54% | 0.07% |
| Total | 100.00% | 100.00% |
| Rural infrastructure | | |
| Acceptable | 95.03% | 93.80% |
| OAEM | 0.65% | 4.63% |
| Substandard | 4.32% | 1.57% |
| Total | 100.00% | 100.00% |
| Rural residential real estate | | |
| Acceptable | 100.00% | 100.00% |
| Total | 100.00% | 100.00% |
| International | | |
| Acceptable | 100.00% | 100.00% |
| Total | 100.00% | 100.00% |
| Total Loans | | |
| Acceptable | 97.40% | 97.27% |
| OAEM | 1.40% | 1.51% |
| Substandard | 1.20% | 1.22% |
| Total | 100.00% | 100.00% |



High risk assets consist of impaired loans and other property owned. These nonperforming assets (including related accrued interest) and related credit quality are as follows:

| | Jun | June 30, 2020 | | | |
|---|-----|----------------|----|----------------|--|
| Nonaccrual loans Real estate mortgage Production and intermediate-term | \$ | 5,327 4,031 | \$ | 3,910 3,876 | |
| Total nonaccrual loans | \$ | 9,358 | \$ | 7,786 | |
| Accruing restructured loans Real estate mortgage Production and intermediate-term | \$ | 314 694 | \$ | 321 811 | |
| Total accruing restructured loans | \$ | 1,008 | \$ | 1,132 | |
| Accruing loans 90 days past due Real estate mortgage | \$ | 6,119 | \$ | - | |
| Total accruing loans 90 days past due | \$ | 6,119 | \$ | - | |
| Total high risk assets | \$ | 16,485 | \$ | 8,918 | |

The association had no other property owned for the periods presented.

Additional impaired loan information is as follows:

| | June 30, 2020 | | | | | | | December 31, 2019 | | | | | |
|----------------------------------|---------------|---------|--------|-----------|-----|---------|-----|-------------------|--------|----------|------|--------|--|
| | | | Unpaid | | | | | Ų | Jnpaid | | | | |
| | Re | ecorded | Р | Principal | | Related | Re | ecorded | P | rincipal | Re | elated | |
| | Inv | estment | В | Balance | All | owance | Inv | estment | В | alance | Allo | wance | |
| Impaired loans with a related | | | | | | | | | | | | | |
| allowance for credit losses: | | | | | | | | | | | | | |
| Production and intermediate-term | \$ | 1,980 | \$ | 1,973 | \$ | 153 | \$ | 2,316 | \$ | 2,314 | \$ | 132 | |
| Total | \$ | 1,980 | \$ | 1,973 | \$ | 153 | \$ | 2,316 | \$ | 2,314 | \$ | 132 | |
| Impaired loans with no related | | | | | | | | | | | | | |
| allowance for credit losses: | | | | | | | | | | | | | |
| Real estate mortgage | \$ | 11,760 | \$ | 12,001 | | | \$ | 4,231 | \$ | 4,833 | | | |
| Production and intermediate-term | | 2,745 | | 3,357 | | | | 2,371 | | 2,905 | | | |
| Agribusiness | | - | | 119 | | | | - | | 141 | | | |
| Total | \$ | 14,505 | \$ | 15,477 | | | \$ | 6,602 | \$ | 7,879 | | | |
| Total impaired loans: | | | | | | | | | | | | | |
| Real estate mortgage | \$ | 11,760 | \$ | 12,001 | \$ | - | \$ | 4,231 | \$ | 4,833 | \$ | - | |
| Production and intermediate-term | | 4,725 | | 5,330 | | 153 | | 4,687 | | 5,219 | | 132 | |
| Agribusiness | | - | | 119 | | - | | - | | 141 | | - | |
| Total | \$ | 16,485 | \$ | 17,450 | \$ | 153 | \$ | 8,918 | \$ | 10,193 | \$ | 132 | |

Note: The recorded investment in the loan receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the loan receivable.



| | Fo | or the Three June 3 | Months E 0, 2020 | nded | For the Three Months Ended June 30, 2019 | | | | | |
|---|----|------------------------|---------------------|--------------------|---|----------------------|----|--------------------|--|--|
| | | verage ired Loans | | t Income gnized | | verage ired Loans | | t Income gnized | | |
| Impaired loans with a related allowance for credit losses: | | | | | | | | | | |
| Real estate mortgage | \$ | - | \$ | - | \$ | 327 | \$ | 4 | | |
| Production and intermediate-term | | 2,202 | | - | | - | | - | | |
| Agribusiness | | - | | - | | 298 | | - | | |
| Total | \$ | 2,202 | \$ | - | \$ | 625 | \$ | 4 | | |
| Impaired loans with no related allowance for credit losses: | | | | | | | | | | |
| Real estate mortgage | \$ | 11,280 | \$ | 48 | \$ | 4,880 | \$ | 88 | | |
| Production and intermediate-term | | 2,780 | | 10 | | 3,821 | | - | | |
| Agribusiness | | - | | - | | 6 | | 16 | | |
| Total | \$ | 14,060 | \$ | 58 | \$ | 8,707 | \$ | 104 | | |
| Total impaired loans: | | | | | | | | | | |
| Real estate mortgage | \$ | 11,280 | \$ | 48 | \$ | 5,207 | \$ | 92 | | |
| Production and intermediate-term | | 4,982 | | 10 | | 3,821 | | - | | |
| Agribusiness | | - | | - | | 304 | | 16 | | |
| Total | \$ | 16,262 | \$ | 58 | \$ | 9,332 | \$ | 108 | | |

| | F | or the Six M June 3 | lonths Er 0, 2020 | nded | For the Six Months Ended June 30, 2019 | | | | | |
|---|----|------------------------|----------------------|--------------------|---|----------------------|----|--------------------|--|--|
| | | verage ired Loans | | t Income gnized | | /erage ired Loans | | t Income gnized | | |
| Impaired loans with a related allowance for credit losses: | | | | | | | | | | |
| Real estate mortgage | \$ | - | \$ | - | \$ | 329 | \$ | 9 | | |
| Production and intermediate-term | | 1,380 | | - | | - | | - | | |
| Agribusiness | | - | | - | | 333 | | - | | |
| Total | \$ | \$ 1,380 | | - | \$ | 662 | \$ | 9 | | |
| Impaired loans with no related allowance for credit losses: | | | | | | | | | | |
| Real estate mortgage | \$ | 8,002 | \$ | 68 | \$ | 4,231 | \$ | 115 | | |
| Production and intermediate-term | | 3,507 | | 23 | | 3,477 | | - | | |
| Agribusiness | | - | | - | | 3 | | 16 | | |
| Total | \$ | 11,509 | \$ | 91 | \$ | 7,711 | \$ | 131 | | |
| Total impaired loans: | | | | | | | | | | |
| Real estate mortgage | \$ | 8,002 | \$ | 68 | | 4,560 | | 124 | | |
| Production and intermediate-term | | 4,887 | | 23 | | 3,477 | | - | | |
| Agribusiness | | - | | - | | 336 | | 16 | | |
| Total | \$ | 12,889 | \$ | 91 | \$ | 8,373 | \$ | 140 | | |



The following tables provide an age analysis of past due loans (including accrued interest):

| June 30, 2020 | 30-89 C Past C | , | 90 Da More Pa | , | Total | Past Due | les | Past Due or is than 30 s Past Due | Recorded vestment in Loans | I | Recorded nvestment Accruing Loans 90 Days or More Past Due |
|----------------------------------|-------------------|-------|------------------|-------|-------|----------|-----|---|----------------------------------|----|--|
| Real estate mortgage | \$ | 1,726 | \$ | 6,795 | \$ | 8,521 | \$ | 992,294 | \$ 1,000,815 | \$ | 6,119 |
| Production and intermediate-term | | 7,986 | | 2,504 | | 10,490 | | 227,692 | 238,182 | | - |
| Agribusiness | | - | | - | | - | | 167,663 | 167,663 | | - |
| Rural infrastructure | | - | | - | | - | | 83,034 | 83,034 | | - |
| Rural residential real estate | | - | | - | | - | | 706 | 706 | | - |
| International | | - | | - | | - | | 11,255 | 11,255 | | - |
| Total | \$ | 9,712 | \$ | 9,299 | \$ | 19,011 | \$ | 1,482,644 | \$ 1,501,655 | \$ | 6,119 |

| | | | | | | Recorded Investment Accruing Loans 90 |
|----------------------------------|------------|---------------|----------------|-----------------|---------------|--|
| | | | | Not Past Due or | | Days or |
| | 30-89 Days | 90 Days or | | less than 30 | Investment in | More Past |
| December 31, 2019 | Past Due | More Past Due | Total Past Due | Days Past Due | Loans | Due |
| Real estate mortgage | \$ 3,464 | \$ 314 | \$ 3,778 | \$ 946,531 | \$ 950,309 | \$ - |
| Production and intermediate-term | 2,370 | - | 2,370 | 234,318 | 236,688 | - |
| Agribusiness | 2 | - | 2 | 153,854 | 153,856 | - |
| Rural infrastructure | - | - | - | 67,700 | 67,700 | - |
| Rural residential real estate | 99 | - | 99 | 1,319 | 1,418 | - |
| International | - | - | - | 6,267 | 6,267 | - |
| Total | \$ 5,935 | \$ 314 | \$ 6,249 | \$ 1,409,989 | \$ 1,416,238 | \$ - |

A summary of changes in the allowance for loan losses is as follows:

| | ince at 31, 2020 | Charg | ge-offs | Reco | veries | Loan (Loa | ision for Losses/ an Loss ersals) | lance at 30, 2020 |
|----------------------------------|-------------------------|-------|---------|------|--------|--------------|--|--------------------------|
| Real estate mortgage | \$ 842 | \$ | | \$ | - | \$ | 120 | \$ 962 |
| Production and intermediate-term | 1,133 | | - | | - | | 161 | 1,294 |
| Agribusiness | 1,295 | | - | | 1 | | (136) | 1,160 |
| Rural infrastructure | 182 | | - | | - | | 38 | 220 |
| Rural residential real estate | 1 | | - | | - | | - | 1 |
| International | 3 | | - | | - | | - | 3 |
| Total | \$ 3,456 | \$ | - | \$ | 1 | \$ | 183 | \$ 3,640 |



| | ance at er 31, 2019 | Charg | ge-offs | Reco | overies | Loan (Loa | ision for Losses/ an Loss rersals) | alance at ne 30, 2020 |
|----------------------------------|----------------------------|-------|---------|------|---------|--------------|---|--------------------------|
| Real estate mortgage | \$ 742 | \$ | - | \$ | 1 | \$ | 219 | \$ 962 |
| Production and intermediate-term | 1,292 | | - | | - | | 2 | 1,294 |
| Agribusiness | 1,041 | | - | | 23 | | 96 | 1,160 |
| Rural infrastructure | 176 | | - | | - | | 44 | 220 |
| Rural residential real estate | 1 | | - | | - | | - | 1 |
| International | 3 | | - | | - | | - | 3 |
| Total | \$ 3,255 | \$ | - | \$ | 24 | \$ | 361 | \$ 3,640 |

| | ance at n 31, 2019 | Char | ge-offs | Reco | veries | Loan (Loa | ision for Losses/ an Loss ersals) | ance at 30, 2019 |
|----------------------------------|---------------------------|------|---------|------|--------|--------------|--|---------------------|
| Real estate mortgage | \$ 914 | \$ | - | \$ | 1 | \$ | 16 | \$ 931 |
| Production and intermediate-term | 1,167 | | 22 | | - | | (261) | 884 |
| Agribusiness | 847 | | - | | - | | 343 | 1,190 |
| Rural infrastructure | 173 | | - | | - | | (13) | 160 |
| Rural residential real estate | 1 | | - | | - | | - | 1 |
| International | 3 | | - | | - | | (1) | 2 |
| Total | \$ 3,105 | \$ | 22 | \$ | 1 | \$ | 84 | \$ 3,168 |

| | ance at er 31, 2018 | Char | ge-offs | Recov | veries | Loan (Loa | ision for Losses/ an Loss ersals) | lance at 30, 2019 |
|----------------------------------|----------------------------|------|---------|-------|--------|--------------|--|----------------------|
| Real estate mortgage | \$ 911 | \$ | - | \$ | 2 | \$ | 18 | \$ 931 |
| Production and intermediate-term | 1,523 | | 249 | | - | | (390) | 884 |
| Agribusiness | 582 | | - | | - | | 608 | 1,190 |
| Rural infrastructure | 135 | | - | | - | | 25 | 160 |
| Rural residential real estate | - | | - | | - | | 1 | 1 |
| International | 2 | | - | | - | | - | 2 |
| Total | \$ 3,153 | \$ | 249 | \$ | 2 | \$ | 262 | \$ 3,168 |

The Association maintains a separate reserve for unfunded commitments, which is included in Liabilities on the Association's Consolidated Statement of Condition. The related provision for the reserve for unfunded commitments is included as part of the provision for credit losses on the Consolidated Statement of Comprehensive Income, along with the provision for loan losses. A summary of changes in the reserve for unfunded commitments follows:

| | For | the Three June | | Ended | For the Six Months Ende June 30, | | | | |
|--|-----|-------------------|----|-------|-------------------------------------|-----|----|------|--|
| | 2 | 020 | 2 | 2019 | 2 | 020 | 2 | 019 | |
| Balance at beginning of period | \$ | 568 | \$ | 459 | \$ | 578 | \$ | 521 | |
| Provision for/(reversal of) unfunded commitments | | 55 | | 21 | | 45 | | (41) | |
| Total | \$ | 623 | \$ | 480 | \$ | 623 | \$ | 480 | |



Additional information on the allowance for loan losses follows:

| | Ending E | Credit Losses Balance at 0, 2020 | in Loans C Ending E | nvestments Outstanding Jalance at 0, 2020 | | |
|---|---|--|---|---|--|--|
| | Individually evaluated for impairment | Collectively evaluated for impairment | Individually evaluated for impairment | Collectively evaluated for impairment | | |
| Real estate mortgage Production and intermediate-term Agribusiness Rural infrastructure Rural residential real estate International | \$ - 153 - - - | \$ 962 1,141 1,160 220 1 | \$ 11,760 4,725 - - - - | \$ 989,055 233,457 167,663 83,034 706 11,255 | | |
| Total | \$ 153 | \$ 3,487 | \$ 16,485 \$ 1,485,17 | | | |

| | А | llowance for Ending B Decembe | alance at | | | Recorded I in Loans C Ending B Decembe | outstandir Salance at | ng t |
|----------------------------------|-------|---|-----------|-------|-------|---|--------------------------|------------------------------------|
| | evalu | Individually Collectively evaluated for evaluated for impairment impairment | | | | vidually uated for airment | eval | lectively uated for pairment |
| Real estate mortgage | \$ | - | \$ | 742 | \$ | 4,231 | , | 946,078 |
| Production and intermediate-term | | 132 | | 1,160 | | 4,687 | | 232,001 |
| Agribusiness | | - | | 1,041 | | - | | 153,856 |
| Rural infrastructure | | - | | 176 | | - | | 67,700 |
| Rural residential real estate | - 1 1 | | | | | - | | 1,418 |
| International | - 3 | | | | - 6,2 | | | |
| Total | \$ | 132 | \$ | 3,123 | \$ | 407,320 | | |

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider.

The following table presents additional information regarding troubled debt restructurings that occurred during the periods.

| | | For the Three | Months Ended | |
|--|---|--|--|---|
| | June 3 | 0, 2020 | June 3 | 0, 2019 |
| | Pre-modification Outstanding Recorded Investment* | Post-modification Outstanding Recorded Investment* | Pre-modification Outstanding Recorded Investment* | Post-modification Outstanding Recorded Investment* |
| Troubled debt restructurings: Production and intermediate-term | - | - | 2,236 | 2,237 |
| Total | \$ - | \$ - | \$ 2,236 | \$ 2,237 |



| | | | F | or the Six M | lonths Er | nded | | |
|----------------------------------|---------------|---|----|--------------|--|-----------|--|-------|
| | June 30, 2020 | | | | | June 30 | 0, 2019 | |
| | Outst | Outstanding Outstanding Recorded Recorded | | Outs Re | odification standing corded stment* | Out Re | nodification standing corded estment* | |
| Troubled debt restructurings: | | | | | | | | |
| Real estate mortgage | \$ | 40 | \$ | 41 | \$ | - | \$ | - |
| Production and intermediate-term | - | | | - | | 2,236 | | 2,237 |
| Total | \$ | 40 | \$ | 41 | \$ | 2,236 | \$ | 2,237 |

^{*} Pre-modification represents the recorded investment in the loan receivable just prior to restructuring and post-modification represents the recorded investment in the loan receivable immediately following the restructuring. The recorded investment is the face amount of the loan receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

Of loans modified as troubled debt restructurings within the last twelve months, one loan totaling \$68 defaulted during both the three-month and six-month periods ending June 30, 2020. There were no such defaults in the corresponding periods ended June 30, 2019. There were no commitments to lend additional funds to borrowers whose loans have been modified in troubled debt restructurings at June 30, 2020 or December 31, 2019.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table.

| | Loans mod | ified as TDRs | TDRs in Nona | ccrual Status* |
|----------------------------------|------------------|----------------------|------------------|----------------------|
| | June 30, 2020 | December 31, 2019 | June 30, 2020 | December 31, 2019 |
| Real estate mortgage | \$ 680 | \$ 668 | \$ 366 | \$ 347 |
| Production and intermediate-term | 2,863 | 3,391 | 2,169 | 2,580 |
| Total | \$ 3,543 | \$ 4,059 | \$ 2,535 | \$ 2,927 |

^{*} Represents the portion of loans modified as TDRs (first column) that are in nonaccrual status.

NOTE 3 - CAPITAL

A summary of select capital ratios based on a three-month average and minimums set by the Farm Credit Administration follows.

| | As of June 30, 2020 | As of December 31, 2019 | Regulatory Minimums | Capital Conservation Buffer | Total |
|--------------------------------|------------------------|----------------------------|------------------------|-----------------------------------|-------|
| Risk Adjusted: | | | | | |
| Common equity tier 1 ratio | 16.16% | 17.06% | 4.5% | 2.5% | 7.0% |
| Tier 1 capital ratio | 16.16% | 17.06% | 6.0% | 2.5% | 8.5% |
| Total capital ratio | 16.42% | 17.30% | 8.0% | 2.5% | 10.5% |
| Permanent capital ratio | 16.20% | 17.10% | 7.0% | - | 7.0% |
| Non-risk-adjusted: | | | | | |
| Tier 1 leverage ratio | 16.62% | 17.56% | 4.0% | 1.0% | 5.0% |
| Unallocated retained earnings | | | | | |
| and equivalents leverage ratio | 17.90% | 18.68% | 1.5% | - | 1.5% |

If capital ratios fall below the regulatory minimum plus buffer amounts, capital distributions (equity redemptions, cash dividend payments, and cash patronage payments) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.



The following tables present the activity in the accumulated other comprehensive loss, net of tax by component:

| | F | or the Thi | | | ı | For the S Ended | | |
|---|------------------------------|------------|----|-------|------|--------------------|----|-------|
| | 2020 2019 2020 | | | | 2019 | | | |
| Pension and other benefit plans: | | | | | | | | |
| Beginning balance Amounts reclassified from accumulated other | \$ | (303) | \$ | (300) | \$ | (320) | \$ | (318) |
| comprehensive loss | | 17 | | 18 | | 34 | | 36 |
| Net current period other comprehensive income | | 17 | | 18 | | 34 | | 36 |
| Ending balance | \$ | (286) | \$ | (282) | \$ | (286) | \$ | (282) |

The following table represents reclassifications out of accumulated other comprehensive income/(loss).

| | | Amount Rec mulated Oth Inc | Location of Gain/Loss | | | |
|----------------------------------|--|----------------------------------|-----------------------|-----------------------------------|-----------------------|--|
| | For the Three Months Ended June 30 2020 2019 | | | Recognized in Statement of Income | | |
| Pension and other benefit plans: | 2020 | | 2019 | | Salaries and employee | |
| Net actuarial loss | \$ | 17 | \$ | 18 | benefits | |
| Total reclassifications | \$ | 17 | \$ | 18 | | |

| | | mulated Oth | Reclassified from Other Comprehensive ome/(Loss) | | Location of Gain/Loss |
|----------------------------------|--|--------------|--|-----|-----------------------------------|
| | | he Six Month | ns Ended June 30 2019 | | Recognized in Statement of Income |
| Pension and other benefit plans: | | <u></u> | | 010 | Salaries and employee |
| Net actuarial loss | \$ | 34 | \$ | 36 | benefits |
| Total reclassifications | \$ | 34 | \$ | 36 | |

NOTE 4 - FAIR VALUE MEASUREMENTS

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 2 of the 2019 Annual Report to Shareholders for a more complete description.

Assets measured at fair value on a recurring basis are summarized below:

| | | Fair Value Measurement Using | | | | | Total Fair | | |
|--|----|------------------------------|----|---------|----|---------|------------|-------|--|
| | Le | Level 1 | | Level 2 | | Level 3 | | Value | |
| Assets held in nonqualified benefits trusts June 30, 2020 | \$ | 315 | \$ | _ | \$ | _ | \$ | 315 | |
| December 31, 2019 | \$ | 572 | \$ | - | \$ | - | \$ | 572 | |

The Association had no liabilities measured at fair value on a recurring basis at June 30, 2020 or December 31, 2019.



Assets measured at fair value on a non-recurring basis for each of the fair value hierarchy values are summarized below:

| | | Fair V | Total Fair | | | | |
|------------------------|----|---------|------------|-------|----------|----------|--|
| | L | Level 1 | | vel 2 | Level 3 | Value | |
| June 30, 2020 Loans | \$ | - | \$ | - | \$ 1,990 | \$ 1,990 | |
| December 31, 2019 | | | | | | | |
| Loans | \$ | - | \$ | - | \$ 2,424 | \$ 2,424 | |

With regard to impaired loans and other property owned, it is not practicable to provide specific information on inputs as each collateral property is unique. System institutions utilize appraisals to value these loans and other property owned and takes into account unobservable inputs such as income and expense, comparable sales, replacement cost and comparability adjustments.

The Association had no liabilities measured at fair value on a non-recurring basis at June 30, 2020 or December 31, 2019.

Valuation Techniques

As more fully discussed in Note 2 of the 2019 Annual Report to Shareholders, accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following presents a brief summary of the valuation techniques used by the Association for assets and liabilities, subject to fair value measurement.

Assets Held in Non-Qualified Benefits Trusts

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

Loans Evaluated for Impairment

For impaired loans measured on a non-recurring basis, the fair value is based upon the underlying collateral since the loans are collateral dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases, it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, these fair value measurements fall within Level 3 of the hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 hierarchy if the process uses independent appraisals and other market-based information.

NOTE 5 - SUBSEQUENT EVENTS

The Association has evaluated subsequent events through August 5, 2020, which is the date the financial statements were issued, and no material subsequent events were identified.